



**COMMENT AND REVIEW  
to the  
REQUEST FOR PROPOSAL (RFP) # 010925  
Entitled**

**Tree Maintenance Equipment, Attachments, and Accessories**

The following advertisement was placed November 21 and November 29, 2024 in *USA Today* and in Oklahoma's *The Oklahoman*; November 22, 2024 in South Carolina's *The State*; November 21, 2024 on the Sourcewell website [www.sourcewell-mn.gov](http://www.sourcewell-mn.gov), Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>; November 21, 2024 on Biddingo and Merx; November 21, 2024 on PublicPurchase.com; November 21, 2024 on The New York State Contract Reporter [www.nyscr.ny.gov](http://www.nyscr.ny.gov); November 22, 2024 in Oregon's *Daily Journal of Commerce*; November 21, 2024 in Utah's *The Salt Lake Tribune*; and November 22, 2024 in Utah's *Deseret News*:

*Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Tree Maintenance Equipment, Attachments, and Accessories to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewellmn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than January 9, 2025, at 4:30 p.m. Central Time, and late proposals will not be considered.*

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

Air Burners Inc.	JJR HD Maintenance & Machine
Allegiant Partners Incorporated	Kleis Equipment, LLC
Any Wheels Incorporated	Kruz Inc.
Apex Equipment Sales, Inc.	Leonardi Mfg. Co. Inc.
ArborPro, Inc.	Linder Industrial Machinery Company
Avant Tecno USA	Miniloader LLC
Bandit Industries, Inc.	Morbark LLC
Brush Buddy LLC	Mountain View Forestry Mulching, LLC
Camvie Services LLC	Pacific Citadel Capital Inc.
Carolina Elite Drywall and Finishing LLC	Progress Rail Services

Chervon North America	PWXPress
Crushing Mechanics LLC	Regina Construction Association
DB Tree Care	Sennebogen LLC
Diamond Mowers	Shred-Tech Corporation
DJC Oregon Project Center	Tajfun USA LLC
Dymax Inc.	The Plans Room
Dyna Sales & Service, LLC	Tifco Industries, Inc.
Eastern Farm Machinery Ltd.	Tiles In Style DBA Taza Supplies LLC
FAE USA, Inc.	Tool Rentals by Durant's
Fecon, LLC	Traders Leasing Services LLC
Flying Creek Trees	Truckcorp, LLC
Gemplers	Venus Supplies & Constructions
Hammersmith Mfg. & Sales, Inc.	Vermeer Corporation
Infratech Corporation	Weiler Inc.
Iowa Farm Equipment	

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on January 9, 2025, at 4:30 pm CT. Proposals were received from the following:

Bandit Industries, Inc.  
 Brush Buddy LLC  
 Camvie Services LLC  
 Chervon North America  
 Diamond Mowers  
 Dyna Sales & Service, LLC  
 Eastern Farm Machinery Ltd  
 FAE USA, Inc.  
 Fecon, LLC  
 Gemplers  
 Infratech Corporation  
 Iowa Farm Equipment  
 JJR HD Maintenance & Machine  
 Morbark LLC  
 Progress Rail Services  
 Sennebogen LLC  
 Shred-Tech Corporation  
 Tool Rentals by Durant's  
 Truckcorp, LLC  
 Vermeer Corporation  
 Weiler, Inc.

Proposals were reviewed by the Proposal Evaluation Committee:

Ginger Line, MPA, NIGP-CPP, CPPB Senior Procurement Analyst  
Ben James, Procurement Analyst II  
Ashley Powers, Procurement Analyst I  
David Gonzalez, Procurement Analyst I

**The findings of the Proposal Evaluation Committee are summarized as follows:**

Bandit Industries, Inc., was founded in 1983. They manufacture numerous chippers and stump grinders, including the first whole tree track chipper, which was introduced in 1990. With over 200 dealers in North America, they are ready to serve both the United States and Canada. Bandit Industries offers a solid price discount and volume-based pricing to all Sourcewell participating entities.

FAE USA Inc established its North American presence in 2002. They have captured mirroring amounts of mulching, remote-controlled mulchers, and tracked carrier mulchers market share. With approximately 500 dealer locations in the US and Canada and robust sales and service teams, they are willing and able to serve all the US and Canada. They provide a diverse array of applications, and their machines are known for their low maintenance costs, thanks to the use of special materials and patented cutting tools. They are offering a significant discount and financing options.

Fecon, LLC, established in 1992, has a dealer network of over 500 locations in the United States and Canada. FEcon is offering both compact and heavy equipment as attachments or as self-powered purpose built units which include mulchers, trimmers, grinders, and other tree maintenance equipment. They also have a FeconConnect portal for 24-hour parts and service resources for all their customers. They are also offering a competitive discount to our participating agencies.

Morbark LLC, headquartered in Winn, Michigan, is a part of the Alamo Group's Vegetation Management Division. Their product lineup includes brush chippers, stump cutters, mini skid-steers, forestry mulchers, aerial trimmers, whole tree and biomass chippers, flails, horizontal and tub grinders, sawmill equipment, material handling systems, and mulcher head attachments for excavators, backhoes, and skid-steers. Morbark's equipment is aggressively priced, and their dealer network ensures coverage across the United States and Canada.

Truckcorp, LLC was established in 1971. They are a manufacturer and focus on upfitting of heavy dump trucks, municipal snow and ice control trucks and vacuum leaf and debris collectors. Truckcorp is willing and able to serve all of Sourcewell's participating agencies with its multiple manufacturing locations in the US and Canada, robust dealer network in the US and Canada, and dedicated service efforts. They are offering a significant discount with leasing and financing options available and available volume discounts.

Vermeer Manufacturing Company, dba Vermeer Corporation, was established in 1948. They manufacture brush chippers, stump cutters, compact utility loaders, and articulated utility loaders. With over 500 sales representatives, 700 service technicians, 137 dealerships in the United States, and 13 Canadian dealerships, they are more than ready to serve Sourcewell participating entities. Vermeer offers a variety of leasing options, and a solid price discount through this contract.

For these reasons, the following awards of Sourcewell #010925 are recommended:

Bandit Industries, Inc.	010925-BAN
FAE USA, Inc.	010925-FAE
Fecon, LLC	010925-FECON
Morbark, LLC	010925-MBI
Truckcorp, LLC	010925-TRK
Vermeer Corporation	010925-VRM

DocuSigned by:

*Ginger Line*

851994C8DEB1414...

Ginger Line, MPA, NIGP-CPP, CPPB Senior Procurement Analyst

DocuSigned by:

*Ben James*

10F9A1507AD74D7...

Ben James, Procurement Analyst II

DocuSigned by:

*Ashley Powers*

FC1E850FA8DF4AC...

Ashley Powers, Procurement Analyst I

Signed by:

*David Gonzalez*

52EA41E2FB42499...

David Gonzalez, Procurement Analyst I

**STATEMENT OF COMPLIANCE**

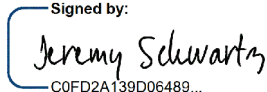
As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #010925 for Tree Maintenance Equipment, Attachment, and Accessories**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement master agreements.
2. The procurement process and resulting master agreements have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.
3. The awards listed were made based on the results of the competitive solicitation process.
4. The awards listed were ratified by the Sourcewell Board of Directors on March 24, 2025.

Signed by:



C0FD2A139D06489...

Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP  
Sourcewell Chief Procurement Officer